

## Examples of Client Inquiries

- Client A needs assistance with a new aviation product that is not selling well.
- Client B would like to learn more about the future of electric engines.
- Client C is not certain how to obtain FAA and Foreign certification of a product or aircraft.
- Client D would like to expand their business footprint, but is not certain about when and best locations.
- Client E would like to learn more about cabin interior technology trends, cost, and benefits.
- Client F needs design and engineering assistance with the installation of a widget on a military aircraft.
- Client G would like to learn more about aviation companies X, Y, and Z and their competitive advantages/disadvantages in the marketplace.
- Client H wants to improve their Client Support or Customer Service scorecard.
- Client J needs assistance with a program that is behind schedule and over budget.
- Client K would like to increase their sales margin by optimizing a product design.